



## **Area Account Manager**

We are looking for an enthusiastic, hard working Area Account Manager for the territories **London, Northern Home Counties & East Anglia** to join our busy friendly team.

Wemyss are a leading UK supplier of fabrics to the Interior design, upholstery and furniture manufacturing sector. We would welcome enquiries from applicants with experience but also, we welcome youth and people who are willing to learn a new career. So, if you have the following qualities get in touch today.

This is a field-based sales role and you will be responsible for maintaining and developing sales of our fabrics with our trade customers in your area.

**Responsibilities** include but not limited to

- Develop and build existing client relationships
- Source and develop new business
- Maintain accurate customer records
- Attend trade events/exhibitions

### **Requirements**

- Confident communicator
- Sales and customer relation focused
- Self-motivated
- Ability to work independently but also within the existing sales team structure
- Previous sales experience an advantage
- High standard of personal presentation
- Interest and appreciation of interiors and furnishings is essential
- Located within the territory you will be managing
- Full and clean driving license

A fully expensed car will be provided together with a salary relevant to experience, pension, phone, laptop and iPad, including commission and on target bonus.

Email your CV to our Group Sales Director.

David Lawton – [david@wemyss-fabrics.co.uk](mailto:david@wemyss-fabrics.co.uk)

\*This is a full time employed position, no agents please.