

CASAMANCE

GROUP

CAMENGO CASAMANCE MISIA

Casamance Ltd is the UK branch of Texdecor Group, a French leading creator & editor of exclusive fabrics, wallpapers, wallcoverings and accessories for domestic and commercial interiors, based in the North of France.

Showroom Manager

An exciting opportunity has arisen for a Showroom Manager, with a keen interest in Interior Design, to join our team in the Design Centre, Chelsea Harbour (showroom shared with Colony).

The role involves introducing our brand and demonstrating the integrity, complexity and value of Casamance Group. Key to the role is the ability to demonstrate an in-depth knowledge and understanding of the artistry, craftsmanship and sophisticated making-techniques that are the hallmarks of the collection.

As part of our Casamance culture, all of our relationships are conducted not just responsively and efficiently, but in a friendly and affectionate character which underpins all our work.

What you'll do:

- Develop and maintain relationships with showroom trade and retail clients
- Work with designers to understand client requirements and maximise our opportunities
- Maintain exceptional product knowledge at all times providing clients with accurate detailed information
- Maintaining and refreshing the showroom display
Work with the Sales Director (SD) to ensure that the showroom maintains the highest standards of presentation.
- Represent the brand during key events throughout the year.
- Order all marketing materials for the showroom and maintain stocks throughout the year and at busy times of trade shows
- Organise trade events in the showroom
- Manage stock take of all accessories in the showroom
- Manage stock take and appearance of the stockroom which is used to house product which cannot be displayed in the showroom
- Liaise with the head office & sales team to support them in the showroom, engaging with new and existing trade clients and making introductions/ referrals to the appropriate team member

Skills and Experience

- Exceptional communication/presentation skills
- Superb communication skills with a confident and friendly telephone manner
- A professional and enthusiastic personality
- A desire to achieve the highest standards at all times
- Knowledge in French is an advantage but not essential

This role is offered on a full time basis, Monday to Friday.

