

# LIZZO

## SHOWROOM SALES MANAGER

Would you like to join a leader growing company?

Would you like to be part of an energetic team where everyone takes ownership on their roles to succeed?

### Responsibilities:

- Responsible for achieving sales targets at the showroom
- Nurture & develop our existing clients
- Bring and build new clients
- Manage all the activities, processes & administration work related with the showroom
- Manage the sample department
- Deliver an excellent service to our clients
- Launching & training on the new collections to the rest of our staff
- Build and nurture press relationships and public relations
- Support our sales team members on the road

### Skills & Requirements:

- Experience as a former showroom management role within our industry
- Experience in the interior design industry or fashion/apparel retail industry
- Selling skills (able to seek for business opportunities, follow up and close deals)
- Able to connect with people easily
- Able to plan, develop and implement the necessary strategies to succeed
- Strong communicator - active listener
- Positive attitude and enthusiastic
- Impeccable manners towards our clients
- Able to work on a multi-cultural team and to be a team player.
- Proactive thinking and seeking for improvement at all times

**Reporting to:** Head of UK Sales and eventually to Managing Director

**Salary:** consists in a fix salary plus commission based on sales. The package will be discussed according to the experience.

**Starting date:** 1<sup>st</sup> November 2021

**Performance Assessment:** Based on proven sales achievements & results; monitored through continuous appraisals.

### Join us to the Lizzo experience!

Please refrain from applying to this position should you not have previous experience as a showroom manager within the interior design industry or within the fashion/apparel industry.

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