

Showroom Sales



Founded in 1935, PIERRE FREY is a leading French luxury design company in the home textile sector. Pierre Frey has a history of passion for interior decoration, honouring the past and turning towards the future, with careful attention to detail and inspired creation.

We are currently looking for a Showroom Salesperson. You will have a real passion for fabrics & design, joining the Showroom team work closely with the Sales team.

You should have 3-4 years showroom experience, be familiar with fabrics & wallpapers. Additional knowledge of customisation of fabrics and wallpapers, rugs, carpets & furniture, an advantage, but not necessary. In either case you'll bring your enthusiasm and belief in our products to bear when demonstrating the brands to clients – both existing and new.

Your main role will include:

- Actively helping to scheme with clients ensuring that all product categories are covered
- Reinforcing existing relationships with designers, especially those who source via Chelsea Harbour
- Assist with client requests via sampling, pricing, stock levels and other tasks as needed
- Organisation, operations & maintenance of the Showroom,

We are a small team, so we expect our team to be flexible and available for additional specific tasks not mentioned above!

You will be:

- Really enthusiastic about iconic design, with a good interior design eye
- An experienced Showroom employee with a proven track record; able to multi-task
- Demonstrably successful if already in sales
- A good team player, self-motivated, proactive and well organised
- Able to communicate professionally and confidently with clients in the showroom, on the phone and by email.

You'll need to be eligible to live and work in the UK. Salary depending on experience.

Full time based in the Showroom: Monday-Friday. 9:30am -5:30pm, based in Chelsea Harbour.