The Posh Trading Company Limited

Michelin House

Fulham road

London SW3 6RD

**Sales and Marketing Manager** (Director Designate)

About the Company

The Posh Trading Company Ltd was formed by Sarah Ward the managing director of Ward and Co interior designers. Sarah has had more than thirty years experience as a top London interior designer and her experience at the luxury end of the market was key to the formation and expansion of Posh.

About the Role

* You will be part of an established team and will help to promote the brand in the UK and Overseas
* You are responsible for developing and managing existing accounts
* You will be responsible to seek new accounts both in the UK and Overseas
* You will be responsible to provide the necessary support for clients to maximise the sale of our products
* You shall need excellent presentation skills and the ability to manage client relationships
* You shall need good organisational skills and be willing to respond to client needs and requirements
* You will report to the company MD
* You will be required to produce and implement a sales and marketing strategy

The Person

* You are a Dynamic individual with an Entrepreneurial spirit seeking new opportunities to develop and expand the busines with knowledge of the industry
* You have gained good experience in luxury consumer goods or within the interior design industry and are proficient in respect of all social media platforms
* You have a passion for quality and selling at the luxury end of the market
* You are good at building strong lasting client relationships
* You are a team player but with skills to operate using initiative
* You will be based in the office on selected days and work externally working from home or visiting clients for the nonoffice days
* A UK driving licence is preferable

Our Package

The Successful candidate will receive full product training, and support.

The Salary package is competitive Including sales and target related bonuses, 25 days paid holiday allowance.

**Apply: carl@poshtradingcompany.com**