

Dedar (UK) - Showroom manager

Key responsibilities

Accountability for showroom performance (sales and service) in all areas

Achieving sales targets for Showroom allocated clients.

Growth of client base, assisting with new trade accounts and helping public enquiries.

Proactive planning and follow through on showroom activities, such as events, entertaining, general marketing initiatives.

Social media and image management, posting and growing local Instagram account.

Analysing and reacting to the needs of the business via the Showroom, investigating top and least sellers,

Maintenance of showroom through Dedar Brand standards, and co ordination of all display issues (including loans to clients etc).

What we are looking for in the ideal candidate

Experience with textiles and wallpaper (a deep understanding technically and aesthetically)

Enthusiasm and innovation skills in growing a strong visitor client base

Passion for providing, and deep understanding of what real customer service is all about.

You are likely to have at least 5 years' experience in the interior design and supply industry.

Demonstrable self-motivation skills

Ambition and desire to grow into a leadership role.

Salary range is £32 to £40K

On target commission will be in the region of £5000

We offer the usual pension, holiday and other statutory benefits.

Please apply with current CV, including a cover letter and state your salary expectations.

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