

SAMUEL & SONS



Job role: Showroom Design Consultant
Location: Chelsea Harbour, London
Full time, Monday to Friday 9.30 till 5.30
Salary: Dependant on experience

Samuel and Sons is seeking an enthusiastic and sales orientated Design Consultant with a can do attitude and a passion for interiors. The role will be based in the Chelsea Harbour Design Centre in the Samuel and Sons showroom and requires previous experience in a sales or customer facing role ideally with textiles and/or interiors knowledge. The role will focus on promoting sales and customer service, assisting our clients with their design schemes, sampling needs as well as supporting the showroom administration.

Samuel and Sons recently opened its UK flagship showroom in March 2013 having built a reputation in the USA as the go to company for trimming. As a luxury business we pride ourselves on our innovative designs and products as well as our customer service, commitment to after sales and our work ethics. We are looking for a new member of staff to join the Samuel and Sons family who is friendly, personable, has a natural flair and passion for interior design and is sales driven with a willingness to complete any task given to them. The right candidate will have impeccable attention to detail and be organised with the ability to work under pressure in this dynamic role.

The main duties of the role are outlined below:

- Reports directly to the Showroom Manager, supporting the showroom, the client services dept and our outside sales team in all areas
- Completing all showroom administration and ad hoc duties including customer enquiries, new trade applications, client sample requests and scheme assistance via telephone calls, emails and our digital services
- Maintain and replenish the sampling room within the showroom
- Servicing all clients inside the showroom, offering technical advice, scheming and assisting with their projects
- Promoting inside and outside sales. Participating in all UK based trade shows and events
- Processing cheque payments, stationary & housekeeping replenishments
- Manage all showroom merchandising, refills, monthly launches and inventory stock checks

To apply for the vacancy please contact Francesca Heerey via email, (francesca@samuelandsons.co.uk) with CV's and Cover Letter.