



Dedar Milano is a luxury fabric company with an international reputation for the best in design and quality.

As an ambitious company we are always seeking to grow and improve. We have a showroom and customer service office in DCCH in Chelsea, with sales representatives visiting the very best interior designers and retailers through out the UK and Ireland.

## **The Role**

We have created a new territory and now require an enthusiastic and creative person to join our sales team.

Territory: South West home counties (to include Surrey, Middlesex, Sussex, Kent) and Scotland.

Clients: interior designers and retailers doing mainly residential work, with some hospitality and commercial design work.

Regularly visiting to present new collections, assist in specification of new projects, and as a brand ambassador offering the highest levels of customer service.

Development of new accounts, researching and seeking new opportunities. Strategically viewing the territory and working with the Sales team to increase revenue.

## **Requirements**

Primary requirement is enthusiasm combined with consummate professionalism. We are looking for a self-starter, who has the confidence and the willingness to learn, to take the initiative and to solve problems. Some sales experience combined with a creative background and a passion for interiors are a definite must.

This is an opportunity for a creative person to gain business skills, be part of a dynamic company with a great team spirit. We are looking for potential and due to the territory, flexibility.

This role requires extremely good personal presentation, with excellent oral communications (English). You will need to be highly organised and focused on business objectives.

Full clean driving licence.



**We will provide:**

Product training, sales training, and a supportive and structured approach.

Company Car

20 days rising to 25 days holiday

Salary + commission. Salary will depend upon experience, range £30 to £35K, with commission on all sales.

**Please send your CV to:**

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Or by email to [g.allman@dedar.com](mailto:g.allman@dedar.com)