**Showroom Sales Consultant**

GP&J Baker is a fabric design and wholesale company based in the United Kingdom, founded in 1884.  The company designs and sells luxury fabric, wallpaper and accessories from its brands; GP&J Baker, Baker Lifestyle, Threads as well as Kravet, Lee Jofa and Brunschwig & Fils.  In addition, the company also produces luxury fabrics, wallpapers and accessories under licence for Mulberry Home.

GP&J Baker has been the proud holder of Her Majesty the Queen’s Royal Warrant since 1982 in recognition of the supply of GP&J Baker fabrics and wallcoverings to the Royal household.

We are currently looking for a Showroom Sales Consultant to support our team based in Chelsea Harbour.

This position provides ‘front of house’ luxury end customer service helping trade and retail customers while maintaining the GP & J Baker image to a high standard at all times.  The position offers the opportunity to work both in the showroom and ‘on the road’ within the central London area.

The successful candidate must be presentable, confident and enthusiastic and will have strong communication skills, both face to face and over the phone, as well as presentation and IT skills.

You will enjoy dealing with people and have a keen interest in and knowledge of Interior Design and textiles. The role would suit those who have previous customer service experience at the high end of the industry, are sales focused, and are keen to widen their skills by joining the sales team on the road.

The job description includes, but is not limited to;

* Proactively develop and manage customer relations through phone, email and visits
* Maximising trade and retail sales through product and cross brand knowledge
* Make presentations to customers introducing new product launches
* Understand customer needs and accurately advise on interior design, decoration and schemes
* Manage customers order and samples requests
* Liaising with customer services to resolve queries
* Attend trade shows and other off site events as required
* General departmental administrative tasks

This role is Monday to Friday 9.30 am to 5.30 pm with a requirement to work occasional additional hours or days to suit the needs of the business; for example during trade shows.

Competitive salary and benefits dependant on skills and experience.

If you are interested in this position please forward your CV and a covering letter to: HR Manager, GP & J Baker Ltd, 6 Stinsford Road, Poole, Dorset, BH17 0SW  or via careers@gpjbaker.com