**Showroom Manager**

Location: Chelsea Harbour Design Centre

Original BTC is a British lighting manufacturer that designs and manufactures lighting for the home, restaurants, bars, hotels, marine and aviation. Original BTC is growing and developing at a fast rate, to read more about the company [click here](https://www.dropbox.com/s/s7y5b8ia8re3681/OBTC_BrandStory.pdf?dl=0).

This role will involve managing the showroom on a day to day basis, greeting customers, providing a great service, a major part of this role will be sales. Working closely with Sales Managers & Sales Execs to help designers and architects specify our products on their projects. Progressing leads and enquiries to maximise the chance of converting these into a sale. Providing quotes, placing orders and offering a professional and respected service along with building long term relationships with our clients. It may also involve supporting sales managers with meetings in and out of the office if and when required. Spreading the word about Original BTC.

This person is to be self-driven, well organised, vey computer illiterate with experience within interiors.

We have fantastic systems in place to allow you to do your job to the best possible standard while being very efficient. We will provide in depth training to make sure you utilise the resources you will have.

On being appointed you will be provided with the appropriate training and will be shown around our factories & head office. This will allow you to have the full knowledge you will need to be able to promote the brand and sell the products. Original BTC has such a great story behind it which customers love to hear about and do buy into.

Please submit you CV to Charlie@originalbtc.com