

Area Sales Account Manager

Wemyss are currently looking to recruit an ambitious field based area sales account manager, covering London, Middlesex, Kent & Sussex.

The successful candidate will join our established sales team and be responsible for maintaining and promoting sales of our fabrics and wallcoverings with our trade customers within the assigned territory and promoting our brand successfully.

**Responsibilities** include but not limited to

* Develop and build existing client relationships with the ability to generate additional business
* Source and develop new business
* Maintain accurate customer records
* Attend trade events/exhibitions
* Reporting to the Group Sales Director

**Requirements**

* Confident communicator with excellent presentation skills
* Sales and customer relation focused
* Self-motivated and proactive
* Ability to work independently but also within the existing sales team structure
* Some previous sales experience within the furnishings industry preferable, but not essential
* High standard of personal presentation
* Interest and appreciation of interiors and furnishings
* Located within the territory
* Full and clean UK driving license

A competitive salary is offered including commission and on target bonus plus a fully expensed car is provided

Please apply in writing including full CV, current salary and benefits by email only to Ian Worf

[i.worf@wemyss-fabrics.co.uk](mailto:i.worf@wemyss-fabrics.co.uk)

No agencies, thank you