



**Fox Linton/ Jim Thompson - Area Sales Manager**

**Area - North London & Home Counties**

We are looking to find an experienced Area Sales Manager to join our dynamic team at Fox Linton/Jim Thompson. Covering accounts located in North London and the Home Counties, the ideal candidate would have previous experience in a similar role. The successful applicant would need to have a clean and current driving license and will report directly to our UK Sales Manager.

Responsibilities:

* Manage an existing list of trade and retail accounts in the North London/Home Counties area, keeping them up to date with pattern books, displays and marketing materials.
* Promote the Jim Thompson/ Fox Linton brand to new customers.
* Achieve sales growth and promote brand awareness.
* Provide exceptional customer service.
* You would be required to work at key events throughout the year, such as London Design Week and Focus.
* Provide showroom coverage when required at our Chelsea Harbour Showroom.
* Complete weekly sales reports.

Company Overview:

Fox Linton is a leading luxury home furnishing brand, producing sumptuous natural, ethically sourced fabrics for interiors.

Jim Thompson is a world recognized Thai brand, famed for producing first class hand-woven silks. The company has an exceptional Asian heritage and a large fabric offering.

The two brands sit together in one spacious showroom on the second floor of the prestigious Chelsea Harbour Design Centre.

Immediate start date. Salary negotiable and dependent on experience.

Please forward your introduction letter and CV to: joanna@foxlinton.com