**Job Description**

 

Position: Showroom Manager, Chelsea Harbour

Type: Full time, permanent

Salary: Negotiable dependent on experience

Applicant:

* Experienced Sales Manager in the interior design sector, preferably in a showroom environment.
* Proven track record of sales within the luxury interior design sector.
* A confident decision-maker, you’ll have the ability to influence decisions and take full responsibility for driving performance, sales and service.
* With good attention to detail and good IT skills, you’ll also be a team player with strong interpersonal skills, able to manage and motivate staff and communicate at all levels with colleagues and clients.

Main responsibilities:

* Manage all aspects of the day to day running of the showroom.
* Ensure the showroom is well-presented at all times and assist clients with the selection of designs and decorative schemes.
* Build and grow client account base through brand exposure opportunities, marketing events and other initiatives as well as regular contact and communication, making sure targets are exceeded.
* Manage client orders through head office to ensure goods are delivered accurately and in a timely manner.
* Manage, motivate and develop other showroom staff.
* Keep the sample library up to date.
* Report regularly to the Management team on performance against specified KPI’s.

To apply, please send your CV and covering letter stating salary expectations to Martin O’Kane at martin.okane@lincrusta.com