Czech & Speake are looking to recruit a Showroom Manager for their Pimlico Road showroom. This is a great opportunity for somebody to join a successful small company within a unique “Luxurious Bathing” operation, managing the showroom, assisting trade customers and growing sales globally for the Czech & Speake brands.

Czech & Speake is a London based family company, with its head office and warehouse in Hackney.

## Showroom Manager, Belgravia

## at least 5 years’ experience

Czech & Speake

We have an exciting vacancy for an experienced Showroom Manager for our Pimlico Road showroom.

Responsibilities:

* Working with the small Luxurious Bathing team to cover A&D national and international trade sales, retail and digital sales.
* The successful candidate will have had a minimum 5 years’ experience retailing luxury interior design/home collection products.
* Have experience of managing CRM, promotions and in store events.
* Efficient data capture of walk in customers to properly segment potential clients for both sides of the business.
* Manage showroom inventory using inventory management system and liaising with supply/production manager making sure stock levels are correct.
* Exceptional customer service with drive to go above and beyond sales targets.
* Detailed sales reporting to management and directors.

Characteristics:

* Natural attention to detail, you will have the ability to influence key decisions in the showroom taking full responsibility for performance, sales and service.
* Customer focused character who is keen to inspire and develop and encourage the staff around them.
* Results driven team player with a positive demeanour.
* Wanting to gain professional development within this sector.
* Full training given.

Skills SALES confidence and proven ability within the interior design sector.

Salary: Competitive + Bonus

### Employment Type

Full-time

Apply hr@czechandspeake.com