Northbrook Furniture specialise in the production and manufacture of bespoke luxury upholstered furniture from our NW London workshop catering for interior designers and architects. Owing to a committed and talented production team with a strong ethos to great quality we have built up a loyal clientele and demand has been strong.

We are now looking for an enterprising motivated salesperson to join the company and help maintain the momentum we have built upon. Ideally we are looking for a candidate who is already well established in the design sector and who already benefits from having contacts in various companies.

The candidate will be expected to:

Develop a sales strategy to target new clients and opportunities.

Undertake a campaign on email, telephone and in person of representing the company and its products.

Generate quotes and in turn convert into sales.

Process all paperwork so that information is communicated effectively to the production team.

Be first point of contact for any aftersales enquiries.

For this Northbrook offer a market competitive commission based salary with OTE circa £36,000. Commission is uncapped so would really suit driven and ambitious candidates.

Position benefits from flexible working arrangements and holidays. We also offer the space to grow and develop the company.

Candidate must have:

Full driving license (and own car is preferable though limited use of company car possible).

Sales experience and preferably an established client portfolio.

Excellent presentation skills.

Strong management and organisational skills.

Be able to self manage.

All CVs should be sent to info@northbrookfurniture.com